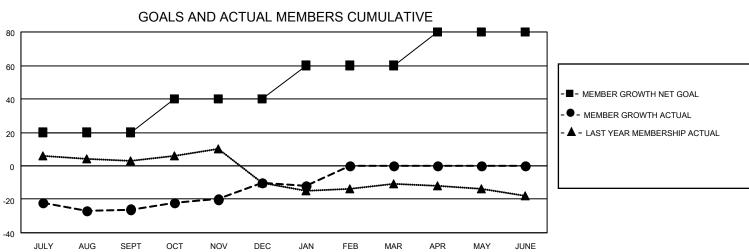
## MONTHLY MEMBERSHIP PROGRESS REPORT

| LOCATION NORTH DAKOTA |               |           | Distri        | District 5 NW         |                        |                         | Results as of: 1/31/2021                          |  |
|-----------------------|---------------|-----------|---------------|-----------------------|------------------------|-------------------------|---|--|
|                       | Club          | os        |               | Members               |                        |                         |   |  |
| RESULTS FOR 2020-2021 |               |           |               | RESULTS FOR 2020-2021 |                        |                         |   |  |
| QUARTER               | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS | QUARTER MEM           | BER GROWTH NET<br>GOAL | MEMBER GROWTH<br>ACTUAL | DROPPED<br>MEMBERS ACTUA<br>(including transfers) |  |
| JULY/AUG/SEPT         | 1             | 0         | 1             | JULY/AUG/SEPT         | 20                     | 26                      | 41  |  |
| OCT/NOV/DEC           | 1             | 0         | 0             | OCT/NOV/DEC           | 20                     | 36                      | 19  |  |
| JAN/FEB/MAR           | 1             | 0         | 0             | JAN/FEB/MAR           | 20                     | 12                      | 14  |  |
| APR/MAY/JUNE          | 1             | 0         | 0             | APR/MAY/JUNE          | 20                     | 0                       | 0   |  |
| 3.5                   |               |           |               |                       |                        | -■- CURRENT YEAR GO     |   |  |
| 1.5                   |               |           |               |                       |                        | - ▲ - LAST YEAR ACTU    | AL NEW CLUBS                                      |  |



|                           |    | 1                              | 1                          |              |     |
|---------------------------|----|--------------------------------|----------------------------|--------------|-----|
| DROPPED CLUBS: 1          |    | 18 CLUBS OF 43 ADDED 1 OR MORE | GENDER DISTRIBUTION        |              |     |
|                           |    | NEW MEMBERS                    | MALE                       | 682 (61.28%) |     |
|                           |    |                                | FEMALE                     | 431 (38.72%) |     |
| DROPPED MEMBERS           |    |                                |                            |              |     |
| DECEASED                  | 13 | CLICK HERE FOR CUMULATIVE      | TOTAL FAMILY UNIT MEMBERS  |              | 185 |
| CLUB CANCELLED 0 OTHER 61 |    | MEMBERSHIP DATA                | FAMILY MEMBERS PAYING HALF |              | 0.4 |
|                           |    |                                |                            |              | 94  |
| TOTAL                     | 74 |                                |                            |              |     |